

## Kansei approach for the design of functional products for the elderly

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### Abstract

Based on the theory of Kansei engineering, this study adopts the methods and steps of user research and divides the whole process into three stages: (1) survey and categorization of functional household items for the elderly; (2) interview with the high-involvement elderly regarding their affective preference; (3) questionnaire survey and statistical analysis of the representative functional household item for the elderly. Early results showed that (1) in terms of product search ratio, mobility assisting and communication products have the highest proportion; (2) in terms of product sales ratio, mobility assisting products reaches 25% and footwear products are the highest among them; (3) interviews with high-involvement elderly show that footwear with 40.8% is the highest demand among functional household items. Therefore, footwear products will be used as example to conduct subsequent study on Kansei preference and affective design for the elderly.

**Keywords:** Kansei Engineering, Functional Products, Elderly, High-involvement, Affective Design

### Introduction

The new wave of retired elderly people are mostly heavily dependent on scientific gadgets in the era of science and technology. Their living style, including diet, social activities, sports and leisure, education and entertainment, etc., is very worthy of further study. In recent years, the demand for elderly products has grown rapidly due to the growth of the 65-year-old population. The elderly consumer market has become the main source of consumer economy. In the book on consumer behavior in the super-aged society, Hiroyuki Murata (2015) mentioned that the products designed for elderly market need to address the "three-troubled" for the elderly, namely, "unease", "dissatisfaction", and "inconvenience". Lee and Kuo (2001) suggested that the needs of the elderly vary depending on their daily life style. Those who are active and like to exercise prefer learning, socializing, and trying new things; therefore, they spend most of the time on learning the operation of new products. For relatively passive elderly, they focus more on material aspects, such as "food", "clothing", and "pleasure". As for those who do not like exercise or with poor health, their needs focus on "food", "clothing", "live", and "transport". This study based on the survey of elderly people life styles and product use, summarized the demand of functional products in everyday life for high-involvement elderly groups.

### Methods and Procedure

Survey of daily necessities classification for the elderly

This study first searched and classified products related to food, clothing, live, transport, education, and entertainment for the elderly. However, due to the number of elderly related products are so huge, the research object mainly focused on the screening results from the database of Resource Portal of Assistive Technology (RPAT) for Multi-functional Assistive Technology, Social and Family Affairs Administration, Ministry of Health and Welfare. Based on the amount of daily search number, we screened the top 9 categories of daily necessities.

According to the product listed on RPAT database, we can see that the mobile assistive products category is the most searched for one, ranked number one as it has three products on the top ten search charts. Leisure products category ranked the second with two products on the list; and personal cleaning products came as the third with one product on the list. Therefore, mobile assistive products were used as samples for the study in the next stage. The product rankings are shown in Table 1. Mobile assistive products are searched frequently by elderly person, such as walking sticks, crutches, walkers, four-leg crutches, trolleys, wheelchairs, electric scooters, electric wheelchairs and so on.

Table 1. Short list of common elderly household items from RPAT database

Categories	Description	Ranking
1. eating	Special tableware, such as: curved, easy to scoop plate, non-slip mat, gap cup, adjustable weighted easy to hold tableware, one-way straw, etc.	7
2. hygiene	Socks aids, shoelace swivel, slippers aids, snap-on aids, zipper aids, dress aids, etc.	6
3. personal cleaning	Personal cleaning, toilet, bath, toilet height, bath chair, bathtub armrest, multi-functional bath set, hair-wash sink, etc.	3
4. mobile assistive	Cane, crutches, walkers, four-leg crutches, trolleys, wheelchairs, electric scooter, electric wheelchair, etc.	1
5. environmental reminder	Bathroom anti-slip strips, all kinds of safety handrails, automatic lighting systems, voice warning system, high contrast ground, etc.	8
6. labor-saving products	Electric scooter, remote control switch, radio called bell, effort saving handle, easy to stand up mat, etc.	9
7. communication products	Degraded visual and auditory capability may cause some difficulties in communication.	4
8. footwear	foot aids, such as insole to reduce the pain, increase walking ability.	5
9. leisure products	Large poker, card holder, large mahjong, automatic shuffler, indoor shooter, dart ball, indoor tennis, pillow audio, fitness ball, grip ball, etc.	2

The transport product samples come from Amazon, one of the world's leading e-commerce providers. The top 100 elderly products on the website are summarized as shown in Fig. 1.

Among the top 100 products in the sales volume, transport category with 25 items summed up the highest. Within the category, six sub-categories can be identified as: the footwear, socks, crutches, trolleys, electric cars, and wheelchairs (as shown in Fig. 2). Among them, footwear accounted for 7 items; crutches accounted for 6 items; trolleys and socks accounted for 4 items each; wheelchairs 2 items; and electric cars accounted for 1 item.

### Amazon sales charts

based on sales of the most popular goods. Updated every hour

< All categories

< Health care

Elderly supplies

Help scoopers  
Bathroom supplies  
Adult incontinence articles  
Dietary aids  
Daily life aids  
Care bed and accessories

#### Elderly supplies sales charts



1. Pansy easy to wear off the old women's shoes 7351 Brown 39  
★★★★★  
¥ 554.00 prime free shipping



2. (Depend) super adult diapers M medium box 60 (buckle / waist paste type)  
★★★★★  
¥ 210.00 prime

In the elderly supplies there are more to explore

New list

> View details



Japan for a white orthopedic old



Japan for a white orthopedic old



¥ 230.07 prime

¥ 66.00 prime

¥ 59.00 prime

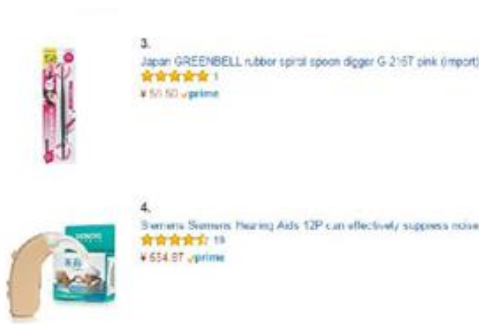


Fig. 1. Elderly product sales charts of Amazon's website (Amazon.com Inc.)



Fig. 2. Elderly transport goods ranking

Table 2 shows the products. Footwear sub-category with 7 items reached the highest sales on the list and was the most frequently purchased item.


Questionnaire interview on functional products with high-involvement elderly












Through double questionnaire surveys to make sure whether the footwear is the most commonly used functional products for the elderly.

The 25 samples used were screened from the website. A questionnaire survey on usage was conducted for the elderly (as shown in Fig. 3), followed by a questionnaire survey on the level of involvement for functional products for the elderly. The

results will be used for the EGM interview in the next stage. Fig. 4 shows an online questionnaire for recruiting high-involvement elderly in using functional products.

Table 2. Transport products for the elderly

Category number	Product item	Number	images	Description	Amazon Ranking
1	Shoes	(1)		Pansy easy to wear and take-off light shoes	No. 15
		(2)		DUNLOP soft material cushion shoes	NO. 17
		(3)		Pansy summer anti-skid casual shoes	NO. 37
		(4)		Duflex healthy shoes	NO. 44
		(5)		Rider Brazilian fashion function slippers	NO. 59
		(6)		BaBa Baba GPS smart shoes	No. 72
		(7)		IUMaw anti-skid easy to wear and take-off shoes	No. 83
2	crutches	(8)		KAINOS carbon fiber material folding O-type anti-skid cane	NO. 12
		(9)		MAKI standing assisted soft grip four-leg cane	NO. 30
		(10)		Fuji home type S folding crutches	NO. 48
		(11)		KangChien aluminum alloy crutch stool	NO. 59
		(12)		KangChien four-leg crutches	NO. 62
		(13)		PengYi four-leg anti-slip climbing sticks	NO. 63

3	trolley	14)		Japan's dual use cart & trolley	NO. 27
		15)		<i>Japan Tacaof aluminum alloy light folding shopping cart</i>	NO. 33
		16)		KangChien folding shopping cart	NO. 48
		17)		<i>Elliago walker /portable shopping cart</i>	NO. 68
4	socks	18)		<i>Aircast A60 ankle jacket</i>	NO. 98
		19)		Anti-falling socks	NO. 43
		20)		TXG warm decompression socks	NO. 21
		21)		Diabetes socks	NO. 47
5	wheelchairs	22)		YuYao wheelchair	NO. 28
		23)		Kawa Mora titanium aluminum wheelchair	NO. 42
6	電動車	24)		<i>Taiwan BiXiang electric wheelchair</i>	NO. 5


		25)		<b>Taiwan BiXiang quick disassembly electric scooter</b>	NO.78
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Fig. 3. Fill in the online questionnaire



Fig. 4. GOOLE online questionnaire design

Statistical analysis for the questionnaire on representative elderly functional products

Screened from the online questionnaire, 12 elderly people over the age of 65 were asked to attend the interview, and the results are shown in Fig. 5. Footwear products, with the highest percentage, took up to 40.8% meaning that it was used most frequently and by most subjects. Fig. 6 indicated that items labeled 1 to 7 are all footwear. Therefore, footwear will be used to represent the elderly daily functional products in the study.

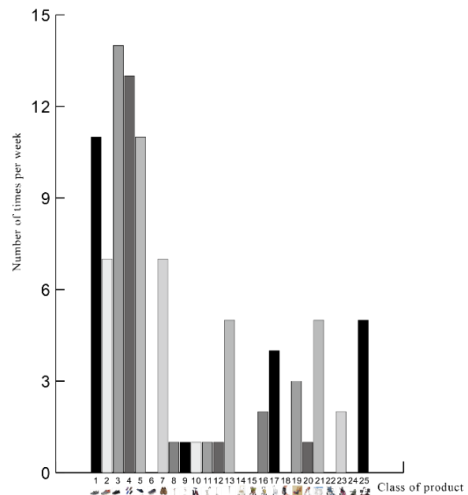
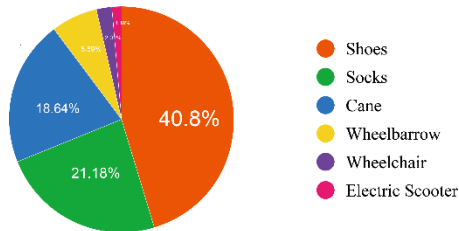


Fig. 5. Distribution of product usage from survey Fig. 6. Product use frequency from survey

According to the recruiting results from online questionnaire regarding the usage and frequency of use, 15 elderly were qualified as high-involvement users and were invited for in-depth EGM interview.

## Results and Discussion

According to the interview with the high involvement user group, the results show that sample no.2, the anti-skid soft bottom functional shoes, is one of the essential style elderly would wear for going out, as shown in Fig. 7. It is believed that the protection of foot has been the important issue to the elderly. Many medical studies have pointed out that knee aging, plantar aponeurosis degeneration and other reasons will make elderly do not want to move around, which makes the elderly physical decline rapidly.

Among the 15 interviewee, according to their using experience and frequency of use, there are currently 60% of them wearing the very functional shoes, 20% wearing easy to wear and take-off ones. Only 20% currently not wearing functional shoes (Fig. 8), and nearly 80% of elderly people would choose functional shoes for the transport products. The results from the interviews also showed that about 48% of the elderly with the highest frequency of wearing functional shoes at about five days a week. (Fig. 9)

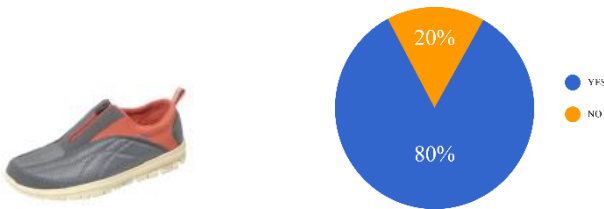


Fig. 7. Anti-skid soft bottom functional shoes Fig. 8. Usage of anti-skid soft bottom functional shoes

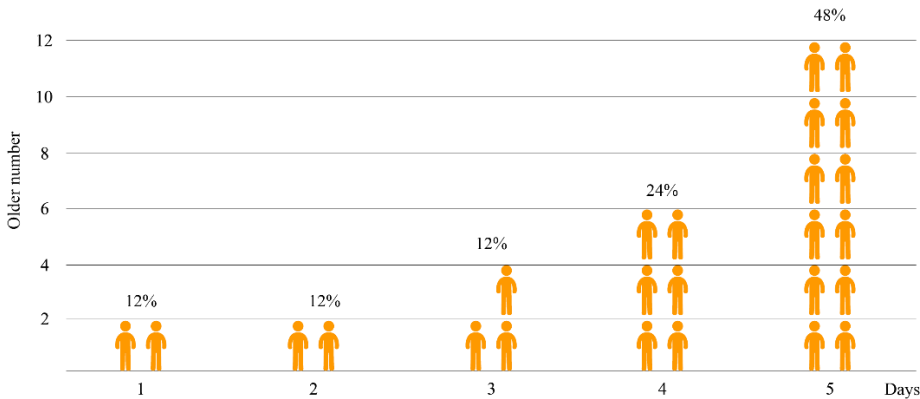


Fig. 9. Frequency of anti-skid soft bottom functional shoes used in a week

### Conclusion and Suggestion

Concluded from the survey, data compiled, summarized and interview, it shows that the proportion of sales from mobile assistive and communication products is the highest. Which makes it clear what the demands of the elderly in the daily life are - hoping to move around independently, keep healthy, defer inconvenience caused by physical aging, and interact and communicate with friends and relatives, to maintain the quality of life. Among various functional products, footwear sub-category has the highest proportion within the transport products, which shows that footwear meets the basic functional needs of the elderly and is their most commonly used functional products. The results from the interview with 15 high involvement elderly also showed that footwear has the highest demand among functional products in daily use.

When designing functional footwear products for the elderly in the future, characteristic factors of the footwear must be captured and designed to meet the physical and psychological needs of different elderly groups. By doing so, it is hoped that functional products can be designed to meet the needs of users as we have wished in the very beginning.

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